



Impact Report **Fiscal Year 2022-2023**

DECEMBER 2023

Achievements

PROGRAMS

- Awarded more than \$1 million in grants to 54 nonprofits to expand pre-school programs for working families, help low-income households have access to essential services, provide safe and decent worker housing, and ensure a vibrant, creative community for all in West Marin.
- Coordinated the 2023 West Marin Nonprofit Survey; results show local nonprofits remained financially stable, increased their hiring, and offered a wide range of services, but need support in raising more funds to improve their service delivery.
- Provided 10 trainings and workshops to local nonprofit staff on program evaluation, executive leadership, and advancement of equity and justice in organizational structure and programs.
- Raised awareness of the role of nonprofits in serving unincorporated West Marin and different ways to support them, including through legacy gifts.

STRATEGIC PLANNING

With input from more than 120 people, we completed an extensive planning project to identify West Marin's most pressing problems and priorities in the next decade. From this we developed our 10-Year Vision and Strategic Direction, along with 3-Year Goals and Outcomes. Participants included nonprofit staff, business owners, tribal leaders, farmers, seniors, youth, and County, Foundation and National Seashore staff.



**Read our 2023 Fall
newsletter and visit us online
at westmarinfund.org**

Financial Report Fiscal Year 2022-2023

DECEMBER 2023

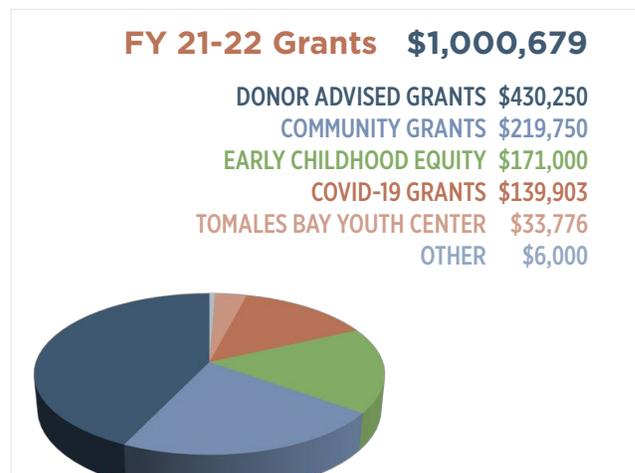
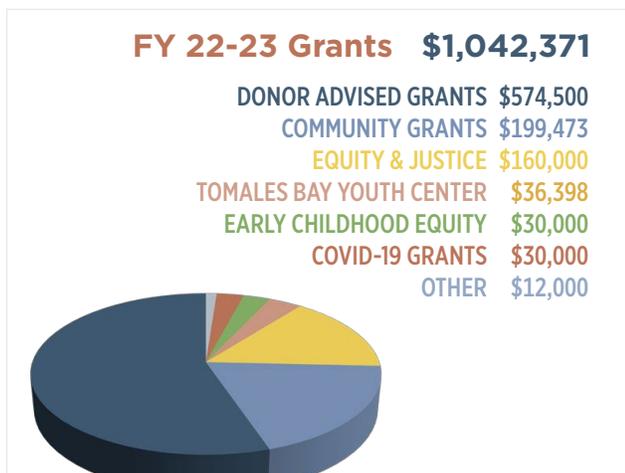
From David Lawrence Treasurer

West Marin Fund had another strong year of revenue growth. Total contributions exceeded targets by 27% while positive investment returns further boosted revenues. This resulted in an overall 50% increase in total revenues over budgeted targets, which has led to the strategic expansion of programs and funding. Grants surpassed \$1,000,000 for the second year running. Expenditure ratios were: Grants 56%, Programs 29%, Administration 7%, and Fundraising 8%. We completed our fourth audit without issue.

For any questions about finances and investments, please contact Sarah Hobson, Executive Director, at sarah@westmarinfund.org.

	TOTAL INCOME	TOTAL EXPENDITURE	GRANTS AWARDED	NET ASSETS ⁽¹⁾
FY 22-23	\$2,104,712	\$1,854,313	\$1,042,371	\$4,739,296

(1) Includes endowment funds, board directed funds, donor advised funds, and pooled program funds



Who We Are

West Marin Fund is a community foundation that inspires giving and mobilizes resources to enhance the long-term wellbeing and quality of life for all in coastal West Marin.

BOARD OF DIRECTORS • Harriet Moss (Board Chair) . Millicent Bogert (Board Co-Chair) . Marcia Barinaga . Susan Byrd (Secretary) . John Casaudoumecq (Finance Chair) . Gary Ireland (Development Chair) . Catherine King . David Lawrence (Treasurer) . Maria Niggle . Mia Rocca . Ann Shulman

STAFF • Sarah Hobson (Executive Director) . Laurel Abrams . Marti Johnson . Loretta Murphy . Annika Parmar

ADVISORY COUNCIL • Visit westmarinfund.org/board-and-advisory

Our work is made possible by the generosity and support of people who care about West Marin. Thank you!
For more information, please visit us online at westmarinfund.org